

Reference No.: RP-BRKG-003/2024

### EXTERNAL COMMISSION SCHEME (ELIGIBILITY FACTORS)

We, at the Broker Management Team, are sending an official email of the Invoice Request with the updated commission breakdown along with the proper instructions to our partners, so they can arrange TAX Invoice(s) and claim commissions in accordance with the company policies and procedures.

To give you some guidance, please find the below factors for units to be considered closed as well as commission eligibility.

- Deal should have a Signed Reservation Form
- Original SPA/Contract signed by the client.
- Gov't Registration fee is collected (ADM, ADGM, or DLD)
- Deals with any delayed payment(s) are not eligible for commission.
- Payment Collection** should be:
  - Normal Deal:** 14% minimum payment collection is required, or a full Down Payment is collected (if Down Payment is more than 14%) with at least 6% minimum payment realized as per the following PRO-RATA Basis.

Realized %	6%	8%	10%	12%	14%
Payable Commission %	1%	2%	3%	4%	5%

FOR SPECIAL COMMISSION			
18%	20%	22%	24%
7%	8%	9%	10%

- Investor Deal:** 100% payment collection is required (with at least 20% payment realized for **Local UAE Residents** | and 50% payment realized for **International NON-UAE Residents**)

Collection Status:	Local UAE Resident with <u>100% Collection</u> – PDCs	International Non-UAE Resident with <u>No Collection</u>
Half Commission - Payable when Realized %	20%	50%
Full Commission - Payable when Realized %	50%	100%

**Note:** The Calculation of the Commission Percentage may be affected as mentioned in the **SAA**; if the buyer will be granted any extra discount or additional payment facility that exceeds what is initially stated in the policies of the Development as per below:

Normal Policy	1% Extra Discount	2% Extra Discount (Max.)
Full Commission	To be deducted from Commission	To be deducted from Commission

As explained above, this will only be prepared for units that meet the required factors before each commission cycle's cut-off date.

Sincerely,  
Broker Management Department

REPORTAGE REAL ESTATE L.L.C

